

Carlos Arturo Salamanca Malagon
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EDUCATION

2018 –2024 **Ph.D. in Economics**
(expected) The Pennsylvania State University
2013 - 2015 **Master in Economics**
Universidad del Rosario
(GPA: 4.2/5)
2008 - 2013 **Bachelor's in Economics**
Universidad del Rosario
(GPA: 4.2/5)
2010 - 2013 **Bachelor's in Finance and Trade**
Universidad del Rosario
(GPA: 4.2/5)

HONORS, SCHOLARSHIPS, AND AWARDS

2008 Scholarship "Mejor ICFES" awarded for undergraduate studies at Universidad del Rosario to students with outstanding results on the national examination for accession to higher education.

RESEARCH INTERESTS

Main fields: International Economics, Applied Microeconomics, Development.
Secondary fields: Poverty, Industrial Organization.

POSITIONS

2015- 2018 Research Fellow, Inter-American Development Bank, Washington D.C
Supervisors: Christian Volpe.
Main Functions: Datasets preparation, Econometric exercises, and literature revision for research projects and policy reports for the department of integration and trade.
2013 - 2015 Research Fellow, Economics Department, Universidad del Rosario
Supervisors: María Dolores de la Mata and Joaquín Coleff.
Main Functions: Datasets preparation, Econometric exercises, and literature revision for research projects.

TEACHING EXPERIENCE

2019 Lecturer: Intermediate Microeconomic Analysis, The Pennsylvania State University.
2014-2015 Lecturer: Introduction to Economics, Business School, Universidad del Rosario.
2009 - 2014 Teaching Assistant: several undergraduate, masters and Ph.D. courses, Universidad del Rosario.

JOB MARKET PAPER

Krishna, Kala, Carlos Salamanca, Yuta Suzuki, and Christian Volpe Martincus. *Learning to Use Trade Agreements*. No. w29319. National Bureau of Economic Research, 2021

Abstract: Preferential trade areas (PTAs) allow firms to pay zero or preferential tariffs as long as Rules of Origin (ROOs) are met. Meeting them is costly for exporters not only in terms of production costs but also in terms of fixed costs, such as documentation costs. We ask if these fixed costs

change with the experience of exporters in obtaining preferential tariffs. We explore this using a unique exporter-importer matched transaction-level customs data set on a group of Latin American countries. We estimate a model-based equation and show that these fixed costs depend on the history of preference utilization.

WORKING PAPERS

Carballo, Jerónimo, Marisol Rodríguez Chatruc, Carlos Salamanca Malagón, Christian Volpe Martincus, Juan S. Blyde, Camila Cortes, Fernando Morales et al. "Information and Exports: Firm-Level Evidence from an Online Platform." (2020).

PUBLISHED ARTICLE

Salamanca, Carlos. "Tell me who you hang out with": classroom peer effects on psychoactive substances consumption." *Económica* 63 (2017).

LANGUAGES

Spanish	Native
English	Fluent: TOEFL ibt 116/120
French	Basic

SOFTWARE

Microsoft Excel (Advanced), Stata (Advanced), R (Intermediate), Python (Intermediate), Matlab (Intermediate), Latex (Advanced), SQL (Intermediate), Tableau (Intermediate)

REFERENCES

Kala Krishna

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María Dolores de la Mata

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CAF – Development Bank of Latin-America.
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